CLIENTS NEW



## GETTING STARTED

Review the contracts & understand expectation of relationship





ONCE ALL DOCUMENTS ARE RECEIVED



#### ALIGNMENT

Learn our approach & develop a mix of investments for you





## DISCOVERY

Talk about your individual values and discover your goals





MINIMIMUM OF 1 WEEK



#### DESIGN

Take a deep dive into your finances while we plan for your dreams





MINIMIMUM OF 2 WEEKS

1 TO 2 WEEKS



## **IMPLEMENTATION**

Understand your Custom Financial Blueprint®





**FIRST OUARTERLY REPORT** Jan, April, July, or Oct



# FOLLOW THROUGH & SUPPORT

We'll call you to see if need support





#### **TAILORING**

Review your first quarterly report





6 MONTHS

BIANNUAL REVIEWS



# ANNUAL INVESTMENT MANAGEMENT REVIEW





6 MONTHS



## ANNUAL FINANCIAL PLANNING REVIEW

