

# Tech Resources



**Veronica Karas**

CAPTRUST

*Using a “First Year Blueprint” To Show/Demonstrate Financial Planning Value to Prospects*



**Cameron Valadez**

Planable Wealth

*Using Asset Map To Help Prospects Visualize the Value of Working Together*



**Mike Zung**

Java Wealth Planning

*Creating a Personal Website as a Portal for Each Client by Leveraging Google Sites*



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**Tiffany White**

Halter Ferguson Financial, Inc.

*Using Values-and-Goals Cards To Build Rapport With New Clients*



**Riley Anderson**

InvestorDNA

*Using a One-Page Financial Dashboard To Maximize Value During Client Meetings*



**John Mason**

Mason & Associates

*Creating a Systematized Client Agenda Process To Make Client Review Meetings More Meaningful*

