



# Financial Plan Cost Calculator - <Family Name> <Timeline>

Financial Planning Fee			
	Planning Subjects	Next 12 months	Base Fee
Required Annually	Overall Plan Health	Included in core plan	\$ 1,800
	Goal Envisioning		
	Cash Flow Planning		
	Investment Strategy		
Required in Phase 1	Retirement Income Planning	Yes	\$ 275
	Tax Planning	Yes	\$ 375
	Risk Management	Yes	\$ 250
	Estate Planning	Yes	\$ 300
Always Optional	Education Planning	No	\$ -
	Investment Real Estate Analysis	No	\$ -
	Debt Analysis & Payment Planning	No	\$ -
	Benefit Package Analysis	No	\$ -
	Charitable Planning	No	\$ -
	Return on Life	No	\$ -
	Business Consulting Light	No	\$ -
		Subtotal	\$ 3,000
		Complexity Factor: 1	\$ -
		Adjustment	\$ -
		<b>Financial Planning Total</b>	<b>\$ 3,000</b>

### What defines my complexity factor?

Complexity Factor No 1	Complexity Factor No 2	Complexity Factor No 3	Complexity Factor No 4
If all of the following apply to you	If at least one of the following applies to you	If <b>only</b> one of the following applies to you	If <b>more</b> than one of the following applies to you
Minimal changes to your plan	Moderate changes to your plan	Major changes that will require to re-work the initial plan	Major changes that will require to re-work the initial plan
W-2 Employee or Retired	You have stock options, RSUs or ESPP	You are a business owner or have variable income	You are a business owner or have variable income
Investment assets are managed by TrailWise, excluding current employer retirement plan	Investment assets are not managed by TrailWise	Two or more rental properties	Two or more rental properties
1 - 2 Meetings per year	2 - 3 Meetings per year	3 - 4 Meetings per year	4 + Meetings per year
Multiplication Factor: 0	Multiplication Factor: 0.5	Multiplication Factor: 1.25	Multiplication Factor: 2

### Asset Based Fee

Asset Based Fee Calculation

Tiered AUM Fee Schedule			
Tier	Asset Level	Fee (%)	Max fee in this tier (\$) - annual
1	\$0 - \$250K	1.00%	\$2,500.00

AUM	Marginal fee	Effective fee	Fee
\$800,000.00	0.80%	0.91%	\$7,275.00
		Asset Based Total	

Financial Planning Fees	Asset Based Fees	Total Fee
\$ 3,000	\$7,275	\$10,275

2	\$250K - \$500K	0.95%	\$2,375.00
3	\$500K - \$1M	0.80%	\$4,000.00
4	\$1M - \$2.5M	0.65%	\$9,750.00
5	\$2.5M - \$5M	0.50%	\$12,500.00
6	\$5M - \$10M	0.30%	\$15,000.00
7	\$10M - \$50M	0.20%	\$80,000.00
8	\$50M - \$75M	0.15%	\$37,500.00
9	\$75M - \$100M	0.10%	\$25,000.00
10	\$100M - \$150M	0.05%	\$25,000.00
Top Tier	\$150M +	capped fee	\$250,000.00

Tier	Asset Level	Fee (%)	Fee (\$) - per tier
1	first \$250k	1.00%	\$2,500.00
2	next \$250k	0.95%	\$2,375.00
3	next \$300k	0.80%	\$2,400.00
<b>Totals</b>	<b>\$800,000</b>	<b>0.91%</b>	<b>\$7,275.00</b>

\*effective fee (%)